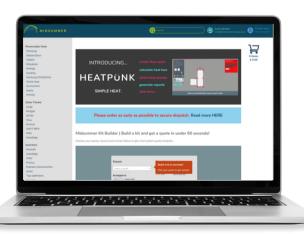






## GUIDE TO ORDERING

A step by step guide to designing systems, checking stock levels and prices, retrieving quotes and invoices, making payments, and more - all via our platform.



## CONTENTS

- What you need for a quote
- Easy PV
- The Portal
- Place an order
- Stock visibility
- Prices and pricelists
- Find your quotes, orders & invoices
- Self service discount
- Enterprise versions



Cambridge warehouse

## WHAT YOU NEED FOR A QUOTE





What type of roof? (Including tile type)



What layout? (if known) Or what target kW installation size



Do they want battery storage? How much?



Projected date of installation



Delivery address (for cost)



Any particular needs? E.g all black panels, specific brands?



Book online training with Ben: ben@easy-pv.co.uk





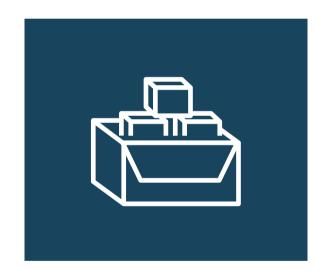
easy-pv.co.uk

Our design software is the easiest way to get a full kit quote for exactly what you need for a system, and we'll train you how to use it by video call.

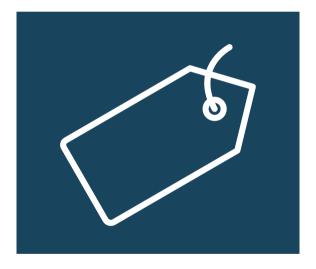
You can **start from a roof** (and see what fits) or you can **start from a layout** your customer has asked for. Either way takes minutes to click a quote through to the portal.

## THE PORTAL

#### midsummerwholesale.co.uk



SEE LIVE STOCK LEVELS
AND INBOUND DATES



SEE YOUR PRICING
AND PRODUCT SPECS



PLACE ORDERS, ACCESS INVOICES, MAKE PAYMENTS

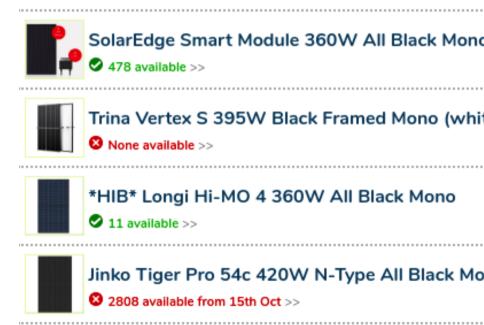
## NAVIGATING



#### Use our super fast search bar

The left-hand nav menu is divided into product categories, and then by manufacturer. Use this for an overview of the products - and you can click through to products this way too.

But to quickly see options side by side, try typing 'black mono' into the search bar for an instant drop down with all black mono panels, prices and availability.



## **ORDERING**

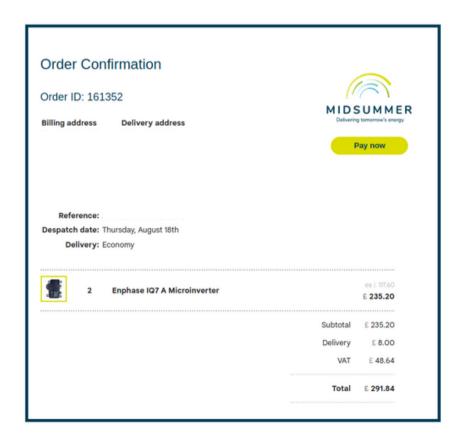


#### there are a few ways....

You can click a design through from easy PV to fill a basket, and then just add a reference, delivery info, and dispatch date.

You can fill a basket from the portal if you prefer, either by adding them directly from search (you can type in quantities) or from the product pages.

You can also use 'quick add' to add items when viewing the basket. Just type what you're after.



## **ORDERING**



Check the details match...

If your company needs to raise Purchase Orders (no problem) but please make sure to reference the PO number when you place the order, and ensure your PO and our order confirmation match on all the prices, including delivery. This saves a lot of admin and accounting difficulties.

Make sure you enter any special delivery needs (e.g. restricted access) in the 'delivery instructions' box when ordering.

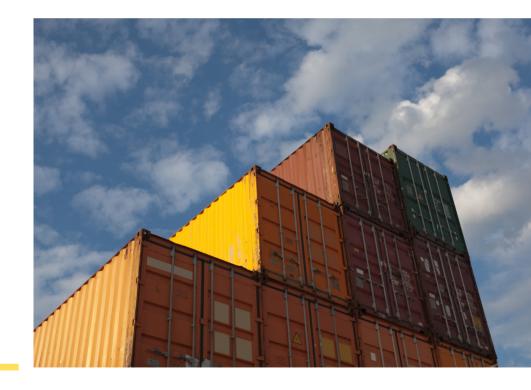


#### Stock is a moving picture

With product lead times of up to 16 weeks, forward orders from manufacturers are on the system well in advance, and customer reservations are too.

Our live stock levels take into account stock in our warehouses, customer orders on our system, and inbound goods dates.

This means that you need to select a dispatch date, to see the stock availability at that date.



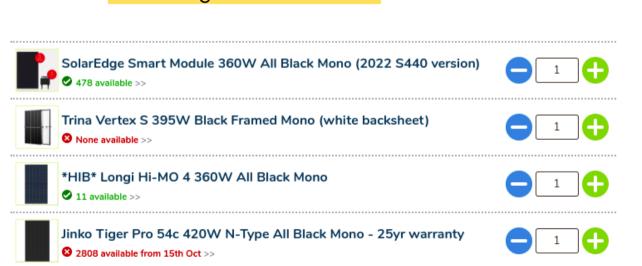
#### Enter your desired dispatch date



Showing stock levels for: 7th Jul

£221.00

So, if you pick a date that you know your customer needs it, you'll see something like the below when using the search bar\*:



NB Stock info is currently only visible through the search filter view

It will always try and show you the next available date for any unallocated stock

#### Expand the view to see more info

You can find out more detail on inbound dates by

clicking >> to expand the view

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Trina Vertex S 390V
403 available >>

Trina Vertex S 390W All Black Mono

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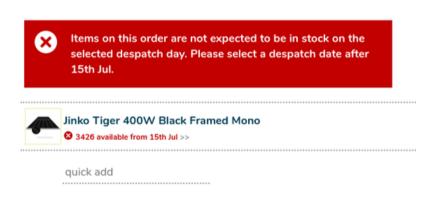
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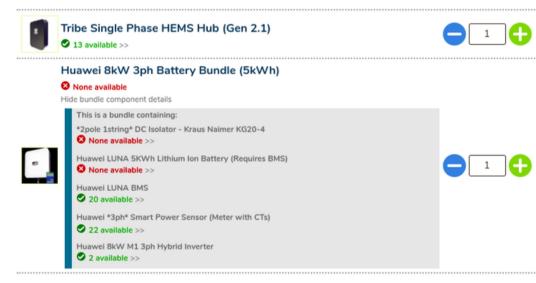
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Say you needed 500 of these panels, you would know your customer could take enough to make a start, and have the balance later, for instance.

#### Bundle stock info and 'out of stock' warning



If you try and buy something that's **not** in **stock**, there will be a big red warning in the cart, stating the next availability date



Some things we sell are bundled together (eg battery systems) and availability may differ across the components. Show the components to see the full stock information for bundle parts

#### Checking stock allocations

And if you want to see what inbound dates your order items are allocated against, you can view the order from your account page to see these.

Supply chain challenges aside, we do our best to keep good stock levels across the range. Customer forecasts really help with that.

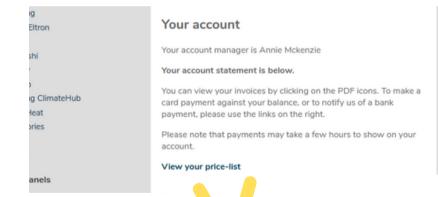


## PRICES (3 WAYS)

Your prices will show in easy PV if you have linked your account with your portal account (ask Ben how).

Prices will show against the products on the product pages in the portal, and when you use the search function.

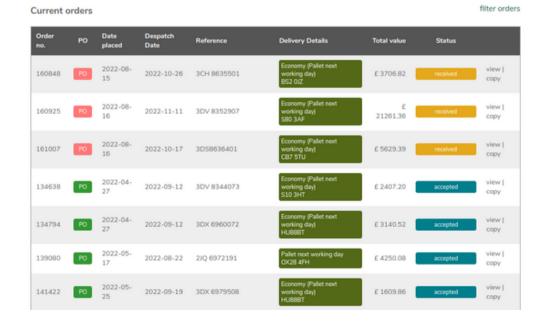
You can access a full pricelist from your account page. Go to 'my account' and 'view full pricelist is a link at the top. You can then also download as a csv or pdf.



You can save money with our online ordering discount

#### **Current Orders**

Any orders you have pending will show under 'current orders', along with their status e.g. received, accepted, processing, awaiting payment, awaiting confirmation, despatched. You can view what's on it, or click 'copy' to load a duplicate copy into the basket. Click 'filter orders' to type in search terms such as reference, product or postcode



#### Quotes

Quotes				filter quotes
Quote ID	Date created	Your reference	Total value	
154910	2022-07-21 15:36:50		£3129.76	view   load   add   delete
154909	2022-07-21 15:35:41		£ 3681.90	view   load   add   delete
71963	2020-11-25 17:34:19		£ 120.00	view   load   add   delete
70127	2020-11-04 09:42:55	Quote 2	£ 2928.00	view   load   add   delete
70126	2020-11-04 09:42:07	Quote 1	£ 2250.98	view   load   add   delete

Download as CSV

As with orders, you can see all your **saved quotes** as well as searching and filtering them. You can also load it back into the basket if you want to turn it into an order, or amend it and save as a new quote. Quotes are valid for 14 days.

#### Statement

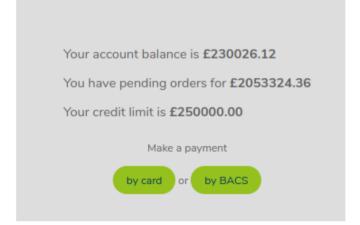
#### Statement

Date	Transaction	Reference	Invoiced	Paid	Balance	Notes
2022-07-08	Invoice	MID2207-02254	21.07		21.07	Order 151262 Real order!

Download as CSV

Your statement will let you view and download all of your invoices, see your payment history, and the panel at the top of your account will show your pending orders value, credit limit, and current balance.

You can filter and search the statement, and download to csv.

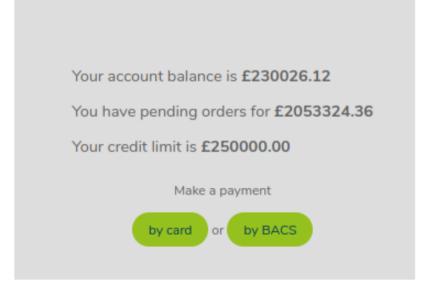


#### Making payments

You can make a payment from a link in your order confirmation email, or by going to your account page.

Clicking pay by card will let you enter the amount you want to pay - the field is pre-populated but you can edit it if you want. It will transfer you to sagepay.

If you click BACS, it will show our bank details, and let you notify us of an amount paid by transfer. Again, that field is editable.



## **SAVE MONEY!**

#### Online Ordering Discount

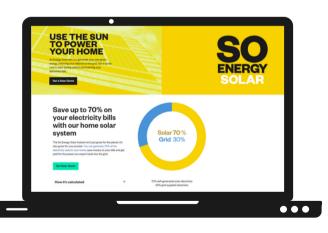
Apart from being a quick way of getting quotes and placing orders, ordering via our portal attracts a further discount too.

If you have created the order online yourself, you will be able to select economy delivery as a delivery option.

This is the same service as our standard delivery, but we have applied an online ordering discount to your basket value, and deducted that from the delivery cost.



# NEED SOMETHING BESPOKE?



#### **ENTERPRISE?**

If you want to explore a version of our software for your own staff or your customers, do get in touch.

Become a partner of Midsummer and Easy PV

#### **EMAIL ADDRESS**

ben@easy-pv.co.uk

#### **PHONE NUMBER**

01223 851535



## WE'RE STILL HERE TO HELP

We have 17 people on the sales team and 2 on technical support, so we are still here to speak to. In times of high demand, there is pressure on the phones – do please leave a message or email us though.

#### **GENERAL CONTACT**

01223 851535 (Main Solar sales number) 01223 851045 (Department directory) 01223 660640 (Accounts team) 01223 858414 (Off Grid systems)

trade@midsummerenergy.co.uk

#### YOUR ACCOUNT HANDLER

You can find out your account handler on the 'my account' page (email formats are firstname.surname@midsummerenergy.co.uk)